



## For Immediate Release

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### **Great Plains Communications Welcomes Mark Boulay as Vice President of Enterprise Services**

*Experienced sales executive will lead the Enterprise Sales team in continuing to deliver innovative custom solutions designed to meet the growing technology needs of businesses in Nebraska*

BLAIR, Nebraska - Feb. 26, 2019 - [Great Plains Communications](#), the largest independent telecommunications provider in the state of Nebraska, announces Mark Boulay has joined the company as Vice President of Enterprise Services. Boulay will lead the Enterprise Sales team in continuing to deliver custom solutions for the growing technology needs of businesses in the Greater Omaha area and across Nebraska, including fully scalable high-speed Internet, managed Ethernet, data center connectivity, and traditional and cloud-based voice services.

A well-established sales executive and leader, Boulay brings more than 25 years of experience in developing targeted solutions, driving financial growth and building strong relationships in B2B and B2C sales management. He has regularly led sales teams in not only setting, but also exceeding, quarterly and yearly goals, as well as generating millions of dollars in revenue for organizations in financial services and telecommunications. Notably, he is a graduate of the Greater Omaha Chamber's Leadership Omaha program.

Todd Foje, CEO, Great Plains Communications, said, "We are excited to have Mark Boulay join the Great Plains Communications family. He possesses a wealth of experience in working with both internal teams and enterprise customers to develop forward-thinking solutions that lead to lasting partnerships. We are confident that under Boulay's leadership, the Enterprise Sales team will extend their reach, bringing the unique Great Plains Communications customer service experience and custom technology solutions to Enterprise clients throughout the state, including the areas of Omaha, Elkhorn and Fremont."

“As an Omaha resident, I am proud to join a company that serves over 90 communities throughout the state,” said Mark Boulay. “Great Plains Communications has a proven track record of providing fast, reliable and scalable services for businesses looking to streamline their processes and meet their network and communication needs. I aim to uphold the company’s customer commitment, as well as inspire new ways to cultivate engagement, helping current and prospective customers exceed their business goals and in turn generate growth for Great Plains Communications.”

### **About Great Plains Communications**

Great Plains Communications is the largest privately-owned telecommunications provider in Nebraska. The company provides over 90 communities across the state with high-speed Internet, cable television, and voice services. Business solutions range from traditional and cloud-based voice and data products to installation and support of large business networks with scalable Internet and Ethernet solutions.

At the core of its service offering is an extensive 9,500-mile regional fiber network including over 300 fiber miles in the Omaha Metro area. The network extends beyond Nebraska into Colorado, Illinois, Iowa, Kansas, Minnesota, South Dakota, and Wyoming offering community access rings, last-mile, and middle-mile solutions, all fully supported by their 24x7x365 Network Operations Center. The company is financially strong with over a century of experience providing reliable and innovative solutions. Great Plains Communications is privately owned by [Grain Management](#), LLC: a leading private equity firm focused on investments in the Communications sector. For more information visit [www.gpcom.com](http://www.gpcom.com).

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